

2017 ANNUAL GENERAL MEETING

13 December, 2017



Presented by: Michael Chiu
HKBAV Chairman



Orientation / Investment



HKBAV as your business partner



Federation of Hong Kong
Business Associations Worldwide

VBF VIETNAM
BUSINESS
FORUM



HKTDC
香港貿發局



Hong Kong Economic & Trade Office
Hong Kong SAR Government



HongKong's Trade with Vietnam






MINISTRY OF PLANNING AND INVESTMENT
OF THE SOCIALIST REPUBLIC OF VIETNAM

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MINISTRY OF PLANNING & INVESTMENT MINISTER A a TIẾNG VIỆT

Monday, November 20 2017 Search

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-  Tracking and Monitoring System (dautucong.mpi.gov.vn)
-  Business Registration (dangkykinhdoanh.gov.vn)
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-  QUESTIONS AND ANSWERS

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Date 12/05/2017-15:25:00 PM

Promoting Vietnam – Hong Kong cooperation and investment

(MPI) – On May 10th 2017, at the headquarters of the MPI, Deputy Minister Nguyen Van Trung had a meeting with Hong Kong Trade Development Council (HKTDC) led by Mr. Vicent Lo, Chairman of HKTDC visiting and working in Vietnam to look for infrastructural projects in the form of public – private partnership (PPP).



Whole scene of the meeting. Photo: Duc Trung (MPI)

News Date 12/05/2017-15:25:00 PM

Source: Ministry Of Planning and Investment

<http://www.mpi.gov.vn/en/Pages/tinbai.aspx?idTin=36970>

HongKong's Trade with Vietnam

Deputy Minister Nguyen Van Trung said that North – South Expressway will be submitted to the National Assembly and Government soon to be approved investment policy and desired to attract more foreign investors investing in the form of PPP. The MPI is ready to collaborate and create the most favorable for the investors.



Director General of FIA Do Nhat Hoang and Vice Chairman of HKTDC Raymond Yip signing the MoU. Photo: Duc Trung (MPI)

At the meeting, Mr. Do Nhat Hoang, Director General of Foreign Investment Agency and Mr. Raymond Yip, Vice Chairman of HKTDC signed the Memorandum of Understanding (MoU) between the FIA and HKTDC under the witness of Deputy Minister Nguyen Van Trung and Chairman of HKTDC Vicent Lo in order to strengthen bilateral cooperation on the basis of their best endeavors to promote investment between Vietnam and Hong Kong, regularly exchange latest market intelligence related to market potential of their respective economy, promote business conferences or visits to Hong Kong and Vietnam./.

News Date 12/05/2017-15:25:00 PM

Source: Ministry Of Planning and Investment

<http://www.mpi.gov.vn/en/Pages/tinbai.aspx?idTin=36970>

HongKong's Trade with Vietnam



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Date 15/05/2017-08:35:00 AM

HCM City seeks Hong Kong investment in infrastructure



Illustrative image (Source: VNA)

Ho Chi Minh City will create favourable conditions for Hong Kong enterprises to invest in the city, particularly in urban infrastructure and transport, affirmed Tran Vinh Tuyen, Vice Chairman of the municipal People's Committee.

As a major economic-social hub of Vietnam, Ho Chi Minh City needs cooperation and investment for its development from various sources, including foreign investors, Tuyen said at a reception on May 12 for a delegation of Hong Kong businesses, led by Chairman of the Hong Kong Trade Development Council Vincent Lo.

He also suggested Hong Kong firms and local agencies enhance share information and work together to seek a cooperation mechanism that suits Vietnam laws, conditions of the Hong Kong businesses and demands of the city, thus creating long-term relations that benefits both sides.

News Date 15/05/2017-08:35:00 AM

Source: Ministry Of Planning and Investment

<http://www.mpi.gov.vn/en/Pages/tinbai.aspx?idTin=36943>

HongKong's Trade with Vietnam



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Date 19/06/2017-14:18:00 PM

Hong Kong firm eyes 2bln USD entertainment project in Vietnam



Rally auto race track, a part of Happy Land entertainment complex.
(Photo: baolongan.vn)

Chairman of Hong Kong's Summerfield Company Limited, Francois Da Pan Shih, expressed his interest in investing in the 2 billion USD Happy Land entertainment complex in the Mekong Delta province of Long An.

It was one of the contents in the meeting between Summerfield's representative and leaders of Long An province.

Happy Land complex is located in Ben Luc district, Long An province, and covers an area of 338ha.

The project will include an exhibition centre, a shopping centre, three- to five-star hotels, a waterpark, indoor and outdoor theatres, a cultural centre, and an art museum.

News Date 19/06/2017-14:18:00 PM

Source: Ministry Of Planning and Investment

<http://www.mpi.gov.vn/en/Pages/tinbai.aspx?idTin=37269>

HongKong's Trade with Vietnam

✓ In the first seven months of 2017, Vietnam was the 6th largest export market for Hong Kong.

✓ Hong Kong's total exports to Vietnam increased by 11.4% YOY to USD\$5.7 billion [Telecom equipment & parts (2-.8% share), Semiconductors, electronic valves & tubes, etc (9.9%), and knitted or crocheted fabrics (6.6%)]

✓ Hong Kong's imports from Vietnam gained 8% YOY to US\$4.3 billion in the same period [semi-conductors, electronic valves & tubes, etc (46.8% share), telecom equipment & parts (18%) and electrical apparatus for electrical circuits (4.1%)]

News Date 07/09/2017

Source: HongKong Trade Development Council

<http://hkmb.hktdc.com/en/1X0010GK/hktdc-research/Vietnam-Market-Profile>

HongKong's Trade with Vietnam

(US\$ million)	2016			Jan-Jul 2017		
	Value	Change (%)	Ranking	Value	Change (YOY %)	Ranking
Total Exports	9,253	-5.8	6	5,668	11.4	6
Domestic Exports	250	0.3	4	176	28.7	3
Re-exports	9,003	-6	6	5,492	11.0	6
Imports	6,957	6.6	12	4,261	8.0	11
(of which re-exported)	3,478	-14.6	13	2,529	29.3	11
Total Trade	16,210	-0.9	9	9,929	9.9	9
Trade Balance	2,296	-	-	1,407	-	-

Source: Hong Kong Census & Statistics Department

News Date 07/09/2017

Source: HongKong Trade Development Council

<http://hkmb.hktdc.com/en/1X0010GK/hktdc-research/Vietnam-Market-Profile>

Vietnam's involvement in Hong Kong

- ✓ Vietnamese residents in Hong Kong reached 5,909 as at March 2017, according to the immigration Department of Hong Kong.
- ✓ Vietnamese visitors to Hong Kong totaled 27,696 in the first six months of 2017, down by 8.4% YOY.

News Date 07/09/2017

Source: HongKong Trade Development Council

<http://hkmb.hktdc.com/en/1X0010GK/hktdc-research/Vietnam-Market-Profile>



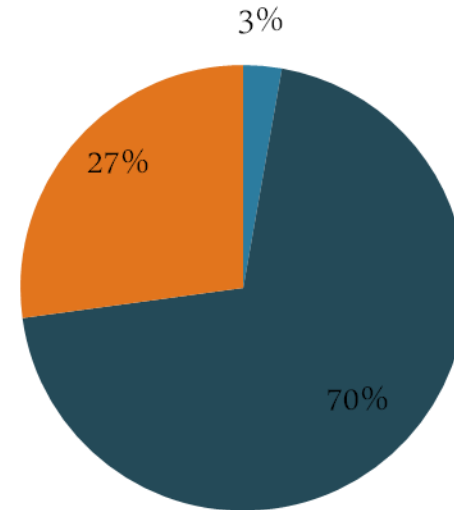
Membership Demographics



www.hkbav.org

Membership - Demographics

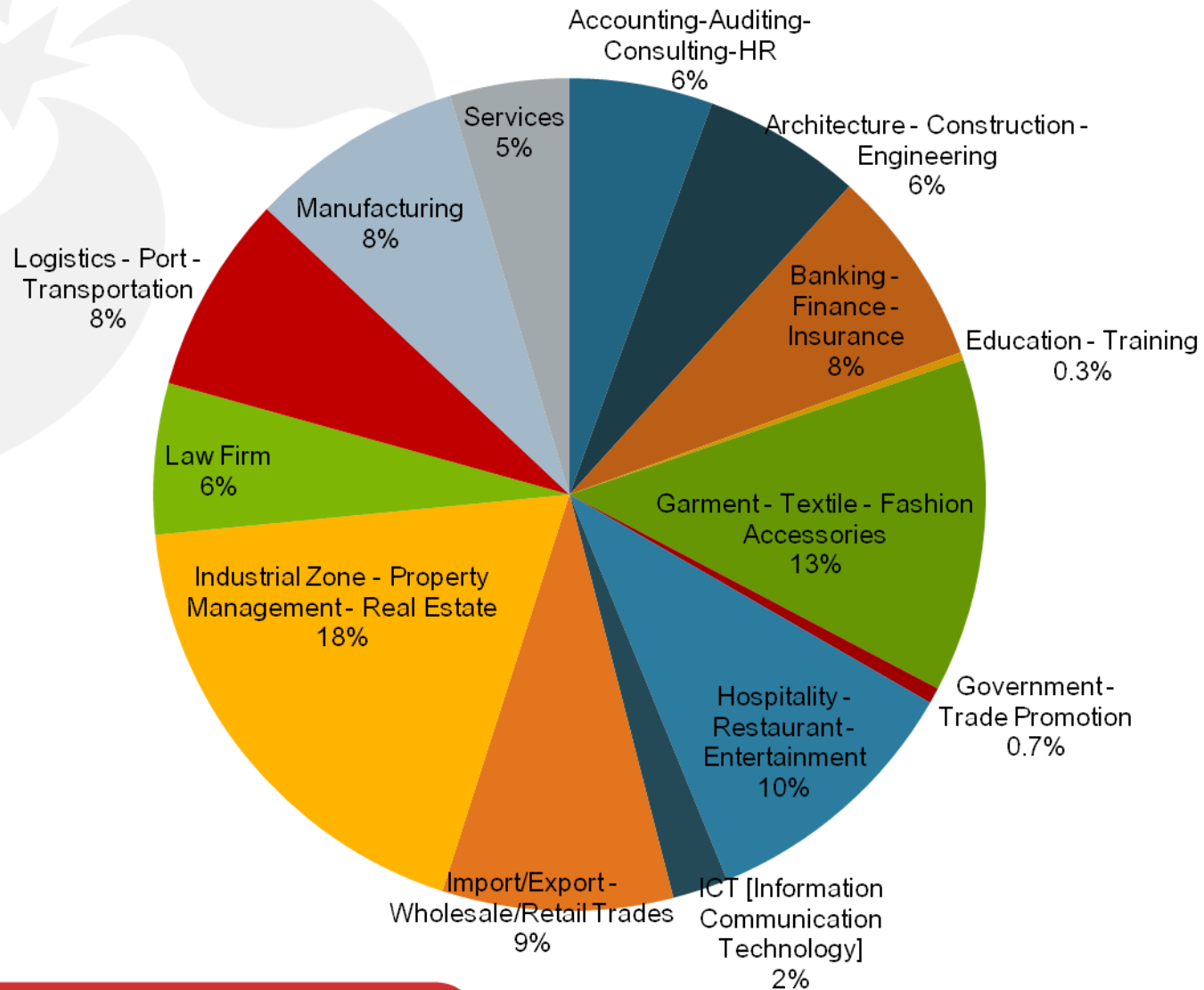
■ Honorary ■ Corporate ■ Individual



Categories	30 Nov 2016	30 Nov 2017
Honorary	9	9
Corporate	194	227
Individual	92	88
Total	295	324

YOY ↑ 9.8%
Corporate ↑ 17%
Individual ↓ 4.3%

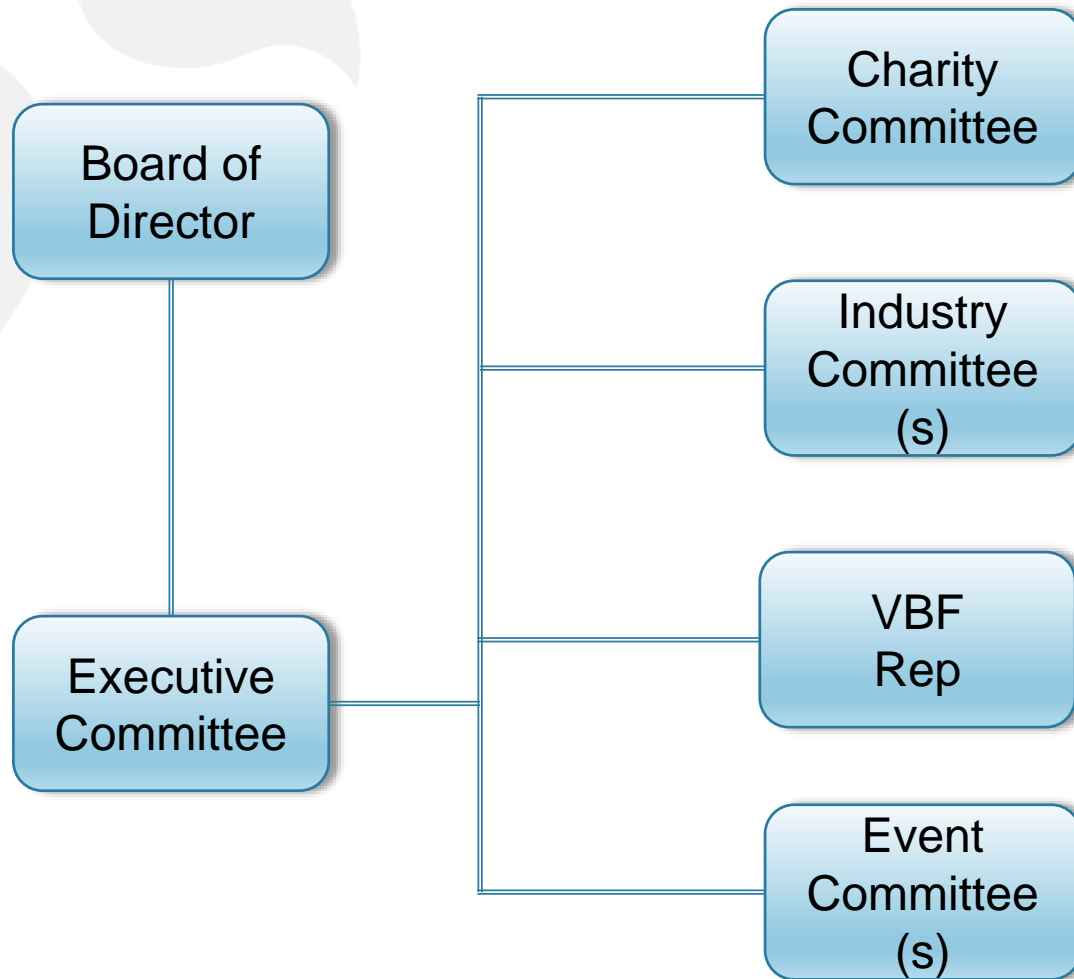
Membership - Demographics Up-to-date 2017



2016-17 Management Structure per Constitution

*Honorary Chairmen
*Sponsors
*Ex-Officio
*Others by invitation

*Chairman
*2 VC HCMC
*1 VC Hanoi
*1 Gen Sec
*1 Treasurer
*7 Ex Co Members



*All chaired by Ordinary Members
*Set up as per each year needs and initiatives

Honorary Chairmen



DR CHAN TUNG, SBS,
BBS, JPP
Chan Tung & Sons Holdings Co.,
Ltd Corp Chairman



DR JONATHAN CHOI,
GBS, BBS, JP
Sun Wah Group
Chairman



LO KWOK LUEN
Sun Wah Properties
(VN) JSC, General
Director



MICHAEL CHIU
AppliancZ Vietnam JSC
Managing Director

2016 - 2017 Board of Directors



RAYMOND CHENG
The Hong Kong Chiaphua Group
Vietnam Country Director



ALBERT CHAN
Tung Shing Group Inc
Vice Chairman



RONALD NAM
Tung Shing Group Inc
Managing Director



ANTHONY CHENG
The Hong Kong Chiaphua Group
Project Manager



TINA PHAN
Hong Kong Trade
Development Council
Director Indochina



LANCE KWONG
Cathay Pacific Airlines
VN Country Manager

2016 - 2017 Executive Committee Members



Chairman
MICHAEL CHIU



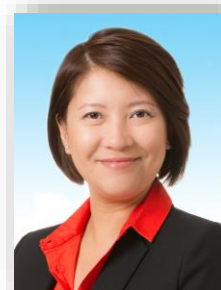
Vice - Chairman
FRED BURKE



Vice - Chairlady
STELLA SO



Vice – Chairman
ALAN KAN



General Secretary
WINNIE LAM



Treasurer
WATER SUNG



FREDERICK
WONG



CHERISH CHAN



IVOR COSIMO
JENCKS



LO KWOK LUEN



PHAM HONG HAI



NEIL HARVEY



PATRICK CHUNG

2016 - 2017 Sub Committees

- ✓ Charity Committee
- ✓ VBF Representative
- ✓ Events Committee
 - Gala Dinner
 - Mid-Autumn
 - Golf Tournament

2016 - 2017 Charity Committees



Mr Bowie Leung, Chair



Mr Anthony Cheng



Ms Stella So



Ms Winnie Lam

2016 - 2017 VBF Representative



Ms Dao Nguyen

2017 Event Committees



Stella So



Winnie Lam



Christina Yu



Diana Watson



Guest: Margaret V Ronk



Water Sung



Cherish Chan



Fred Wong



Alan Kan



Guest: Adam Ng



2017 Activities Overall Review & Achievements



2017 Overall Activities Review & Achievements

HONG KONG BUSINESS ASSOCIATION VIETNAM

Officially Launched - CV Bank

March 2017

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CVs submitted to the CV Bank of HKBAV are assessable by all our members. By posting your CV, you are allowing it to be viewed and or downloaded by anyone who has active access to the function.

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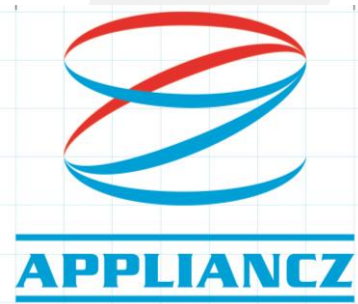
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All financial statements of Membership fee, sponsorship,
events, charity fund have been audited by:

2017 Auditor:



Grant Thornton

An instinct for growthTM

HKBAV EXECUTIVE OFFICE



From the left: Calvin, Tracy Ly, Melisa.

Executive Manager - Tracy Ly

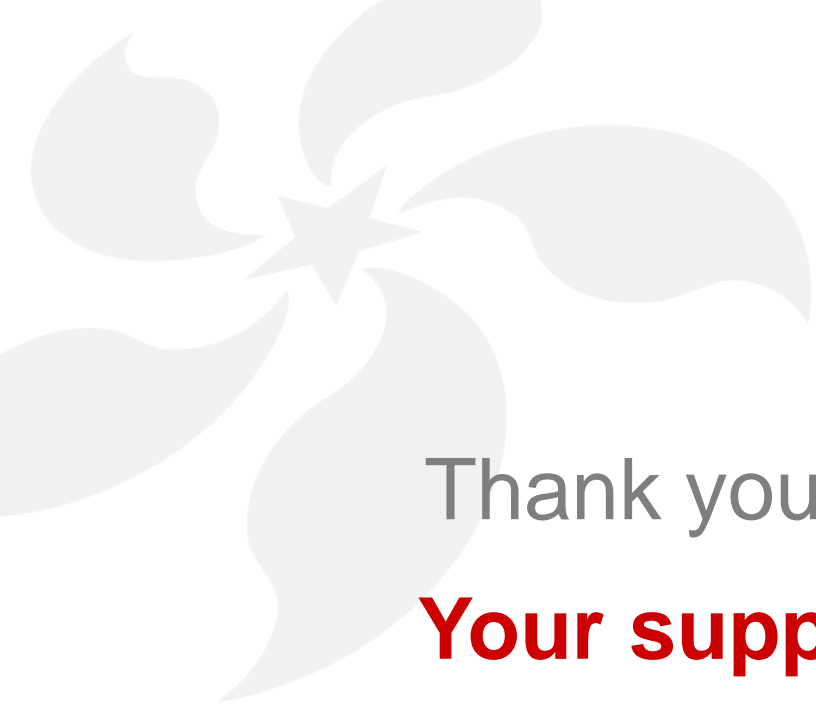
- Marketing
- External Relation
- Events
- General Operation Management

Admin Officer - Calvin On

- Accounting & Purchasing
- Media Marketing
- Vendor Management
- Discount Scheme Partnership

Admin Executive - Melisa Au

- Daily office operation
- Members Services



Thank you for your attention
Your support, Our Success!

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